# Job Opportunity: Bilingual Neuro-Diagnostic Sales Representative

Location: Quebec and Eastern Canada

Company: Novus Medical Inc. (www.novusmedical.ca)

Are you ready to join a leader in the medical device industry? At Novus Medical Inc., we're dedicated to providing cutting-edge neuro-diagnostic solutions, rTMS therapy and exceptional customer service across Canada. We are looking for a **Bilingual Neuro-Diagnostic Sales Representative** to cover **Quebec, and Eastern Canada**.

#### What We're Looking For:

- **Bilingual Proficiency**: Fluency in English and French is essential.
- **Neuro-Diagnostic Expertise**: Experience as a neuro-diagnostic technician or a Medical Electrophysiology Technologist is a strong asset.
- Sales Experience: A proven track record in sales is preferred
- **Self-Starter**: You thrive in an autonomous work environment, demonstrating initiative and a proactive approach.

### **Key Responsibilities:**

- Develop and manage relationships with healthcare professionals in Quebec and Eastern Canada.
- Promote and sell Cadwell neuro-diagnostic medical devices to hospitals, clinics, and private practices. This includes Polysomnography, EEG, EMG, and IOM.
- Promote and sell MagVenture rTMS to hospitals, clinics and private practices
- Provide product education and support to customers.
- Meet and exceed sales targets in your territory.
- Travel throughout the region as required.

## Why Join Novus Medical?

- Work with a supportive and innovative team dedicated to making a difference in the healthcare industry.
- Represent innovative neuro-diagnostic technologies that improve patient outcomes.
- Enjoy competitive compensation, benefits, and opportunities for professional growth.

If you are passionate about sales, healthcare, and making a difference, we'd love to hear from you!

#### How to Apply:

Send your CV and a brief cover letter to <u>info@novusmedical.ca</u> with the subject line: *Bilingual Neuro-Diagnostic Sales Representative Application*.

Let's shape the future of healthcare together at Novus Medical Inc.!

Novus Medical Inc. is a Burlington, Ontario based medical distributor with a focus on Neuro-Diagnostics, rTMS therapy, Pulmonary Diagnostics, Mechanical Ventilation and Infant Care. For more information visit <a href="https://www.novusmedical.ca">www.novusmedical.ca</a>.